

2023 AFR CONVENTION AGENT WORKSHOPS



SAPIENS WORKSHOP

Friday February 17th
8:30 am

Join us for a glimpse into the Sapiens System and an hour long workshop diving into the working of the platform.

LIFE AGENT PANEL

Saturday February 18th
9:30 am

A panel of Life Ambassadors will share their experience selling life insurance products. The AFR Life staff will also conduct a life workshop and share tips on how you can add life insurance into your conversations with your insureds.

INDUSTRY TRENDS

Saturday February 18th
1030 am

The insurance industry has been rapidly changing over the past several months. From inflation to CAT events, keeping up with the changing trends is becoming harder. Join Andy Jones, Director of Underwriting; Darin Miller, Director of Claims; and Trent Davis, Director of Product & Pricing; as they unpack some of these and share valuable information that will help your business grow.

MARKETING & SALES

Saturday February 18th
3:30 pm

With a new year beginning, we are ready to hit the ground running! Marketing and Sales will hold an interactive and engaging workshop where we will discuss how we can partner with you to be successful in 2023. You'll also be able to pick up the new Agent Resource Guide which has tips and ideas for your growth in 2023.